

# ROBERT WILLIAM CORL

## BROKER/AUTHOR/INSTRUCTOR RESUMÉ

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[ 1982 - Present ] Educator/Author  
*R.E. Broker/ Author/ Educator/ School Administrator and Online Author*

I've been a classroom instructor since finishing my Masters Degree in 1980. I began teaching general real estate courses in 1984, and computer programs for real estate professionals in 1990. I've been an online instructor/author for BCC and Pierce Colleges, working in the Vista and WebCT platforms, and became certified in the Blackboard Academic Suite (9/14/06 - after completing "Teaching Online: Planning for Success" – instructor Jane McCarville).

## EDUCATION

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[ 1980 ] Temple University, Philadelphia, PA  
***Masters Degree***  
Music Performance, Opera

[ 1978 ] Temple University Philadelphia, PA  
***Bachelors Degree***  
Education, Music

[ 1967 ] Bucks County Community College Doylestown, PA  
***Associates Degree***  
Liberal Arts, Secondary Education

## PROFESSIONAL EXPERIENCE

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[ 2003 -present ]SPSCC Lacey, WA  
*Computer Instructor/Independent Contractor*

I have been involved with SPSCC as a computer instructor since 2003. My involvement has been greater this year, 2008, as I have been teaching every week since May. I teach the entire Microsoft Office Suite (2003 and 2007), including Visio, Expression Web and SharePoint Designer. I also teach other web related classes, including HTML and Adobe Dreamweaver CS3.

[ 2003 -present ]Pierce College Steilacoom, WA  
*Online Instructor/ Author*

Co-authored on line courses in Real Estate Law, Fundamentals and Practices, as well as a complete series of Real Estate Appraisal courses, both for college credit and CE credit for real estate professionals and appraisers.

[ 2002 -present ] Bellevue Community College Bellevue, WA  
*Online and Live Instructor/ Author*

Programmed my own courses in WebCT for college and CE credit.

Since 2002, I've taught my own investment course, *Mastering the Magic of the HP12c* calculator (my book, **endorsed by Hewlett Packard** – [www.rpublications.com](http://www.rpublications.com)) twice each semester, featuring programs I designed for this calculator, and real estate investment software I designed for Microsoft Excel.

[ 2003 - 2006 ] Americas Best Real Estate School Olympia, WA  
*CBT and Online Author/ School Director*

I've designed courses for ABRES in Real Estate Ethics and Law. I am the currently the school's Education Director for online courses for the state of Pennsylvania.

[ 2000 -2001 ] Washington Association of Realtors® Olympia, WA  
*Director of Education*

Responsible for education in 33 regional Realtor® associations throughout the state.

Designed and presented the 2001 Instructor Development Workshop (IDW) for the state of Washington to teach instructor's how to write and administer on line courses.

Helped produce and acted in a nationally distributed real estate education video in support of the National Association of Realtors®.

[ 1999 -2000 ] Capital Business Machines Olympia, WA  
*Director of Training*

Primary instructor and manager of a computer training facility handling software and systems engineering courses.

Taught full spectrum of Microsoft software courses, including Office Suite, Front Page, Project, HTML, etc.

Completed the 6 month Microsoft Certified Systems Engineer Course (MCSE) in 2000.

[ 1991 - 1999 ] Weichert Realtors® Morris Plains, NJ  
*Director of Education, Metropolitan RE School, Pennsylvania and Delaware*

Certified Real Estate School Director in PA and DE, and also created corporate training in 6 states & the District of Columbia for parent company, Weichert Realtors.

#### ADDITIONAL PROFESSIONAL ACTIVITIES

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Free-lance writer and nationally published author – Journal of the Real Estate Educators Association (REEA), and Real Estate Today (the magazine of the National Association of Realtors® - now, Today's Realtor®).

**Author** of 2 self-published books: *Mastering the Magic of the HP12c* (now directly supported by the Hewlett Packard Company by a link from their website to mine, [www.rcpublications.com](http://www.rcpublications.com) See their website, “HP Calculators” <http://h20331.www2.hp.com/Hpsub/cache/301071-0-0-225-121.html> and click on the bullet point: “12c series book and flashcards”). Also authored *MatheMagic* (general and real estate mathematics solutions), due to be published on line May 1, 2008.

**Certified Fair Housing Instructor** since 1984.

Certified New Homes Sales Professional (**CSP**) **Instructor** for **NAHB** (National Association of Home Builders) from 1993 to 2005.

#### PROFESSIONAL MEMBERSHIPS

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Currently a member of the Education Committee of the WA Department of Licensing. Former member of the National Association of Realtors® and the Real Estate Educators Association. Former Chairperson of the Equal Opportunity Committee, Chester County Association of Realtors®, Pennsylvania.

#### INTERESTS AND ACTIVITIES

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Vice President and Principal Tenor for Opera Pacifica Education and Repertory Association, [www.operapacifica.org](http://www.operapacifica.org)

Professional Opera Singer

Private Voice Teacher, and author/instructor for masters classes in voice for St. Martin's College, Lacey, Washington.

#### MILITARY EXPERIENCE

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Vietnam Veteran – Served in the U.S. ARMY as Military Intelligence Analyst, Briefer, Interrogator and French Interpreter/Translator from 1968 to 1971. Encoded data for Intelligence Services using an IBM 29 keypunch machine. Worked liason with U.S. Navy, Air Force and the CIA.

Awarded the Joint Services Commendation Medal, and Vietnam Service and Vietnam Campaign and National Service Medals.